



Lunch 'n Learn with
Oracle, Regal Beloit and NewGen

Wildfire Restaurant
Lincolnshire, IL

Friday, September 11, 2009 11:30 AM – 1:30 PM



Agenda

- ⊕ Welcome
- ⊕ Opening remarks: NewGen – Gene Breger
- ⊕ BI Applications demonstration – Oracle - Dan Moberg
- ⊕ Customer perspective - Regal Beloit Corp. – Sree Pillai
- ⊕ BI and Performance Management framework discussion – NewGen - Reddy Ramasani
- ⊕ Fixed Price Quick Start Packages – NewGen – Reddy Ramasani
- ⊕ Panel for general Q&A

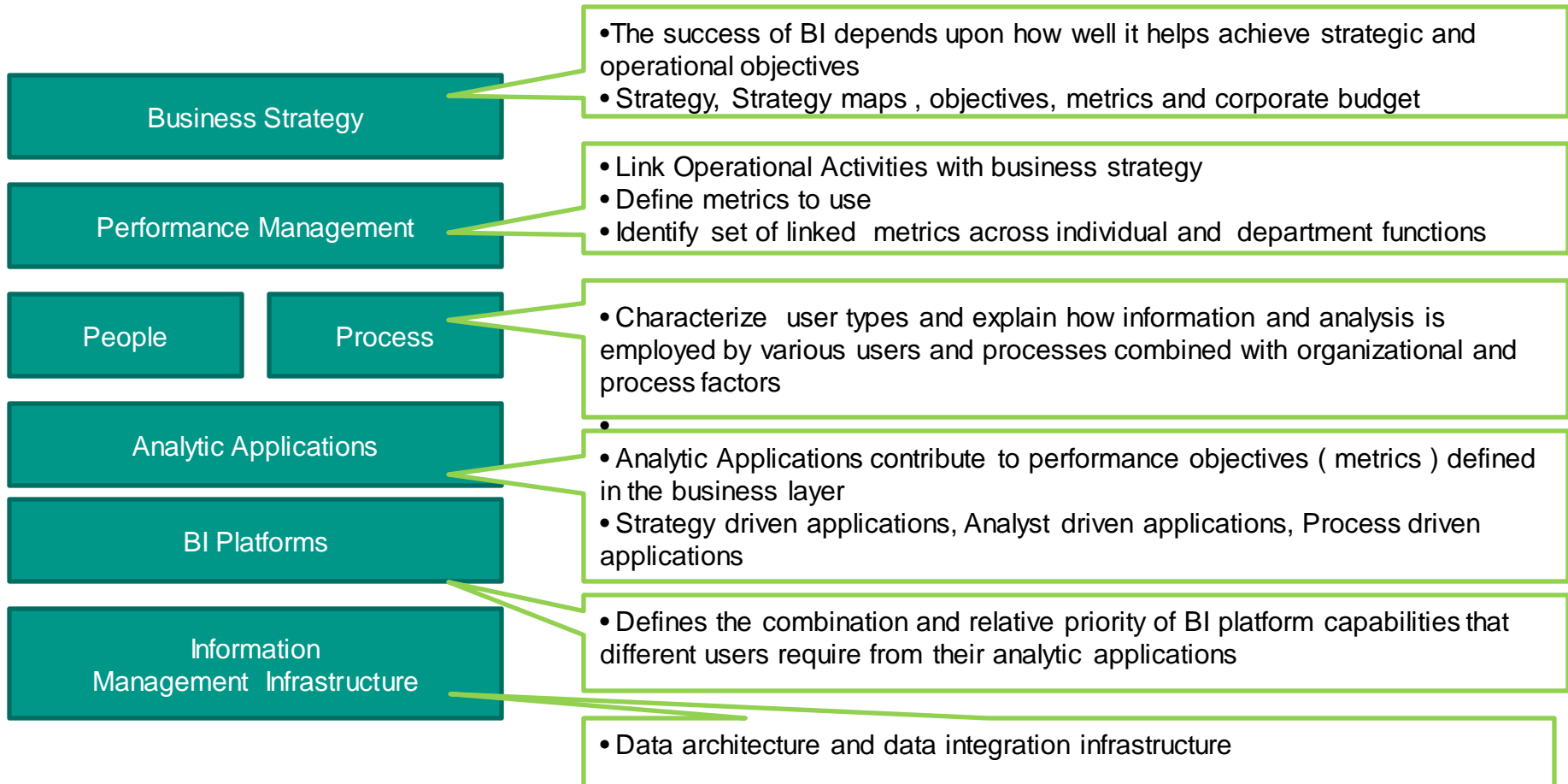
- ⊕ Background of New Generation Consultants
 - ⊕ Oracle Certified Partner
 - ⊕ Practice Areas
 - ⊕ Decision Support: BI / EPM
 - ⊕ Enterprise Solutions – E-Business Suite and PeopleSoft
 - ⊕ Process and Data Integration / Security (Fusion)
 - ⊕ Managed Services
 - ⊕ Training and Education
 - ⊕ Infrastructure
- ⊕ Pioneering work with Oracle products
 - ⊕ BI Applications – first install in North Central Region
 - ⊕ R12 upgrades and assessments
 - ⊕ Business Accelerators – first Level 4 certification
 - ⊕ GRC products – Boot Camp lead
 - ⊕ Fusion Middleware and AP invoice processing solution

- ⊕ Creative solutions for a risk adverse economy
 - ⊕ Proof of Concept (POCs)
 - ⊕ Assessment services for EBS upgrades
 - ⊕ BI strategy roadmap service
 - ⊕ Fixed price/ fixed timeline implementations of Oracle BI products
 - ⊕ Blending local and off-shore delivery and support solutions

BI and Performance Management Framework



Gartner Business Intelligence and Performance Management Framework



BI Applications for Oracle EBS Fixed Price Implementation – Pre-Defined Customizations



- ❑ Implementation Scope for E-Business Suite (EBS) Data Source
 - ❑ Installation and Configuration of BI Applications (based on 1 Analytics area; for example, Supply Chain and Order Management Analytics) includes:
 - ❑ Requirements Analysis
 - ❑ FIT/Gap Analysis
 - ❑ Testing for 1 CRP and 1 UAT
 - ❑ Training: 3 days of End User instructor-led training
 - ❑ Included customizations
 - ❑ Up to 3 descriptive flexfield attributes (and other fields) to each of the fact and dimension tables
 - ❑ Up to 3 custom dashboards with 2 pages/dashboard and 5 reports/page (reports could be existing Discoverer reports)
 - ❑ Up to 3 additional fact and dimension tables from additional data sources (Data Quality issues are considered out-of-scope)
 - ❑ Post Implementation support for 10 days



BI Applications for Oracle EBS Fixed Price Implementation – Vanilla Install



Scope

- ❑ Implementation Scope for E-Business Suite (EBS) Data Source
 - ❑ Requirements Analysis
 - ❑ Installation and Configuration of BI Applications (One Analytics Area; e.g.: Supply Chain and Order Management Analytics)
 - ❑ Data Load
 - ❑ Reconciliation
 - ❑ Training: 3 days of End User Training

- ❑ All customizations are out-of-scope



Why NewGen for your Oracle BI needs ?

- ❑ NewGen is an Oracle Certified Partner
- ❑ Experience with building BI Roadmaps for customers
- ❑ Experience with OBIEE and BI Applications Implementations
- ❑ Experience with source ERP data model and functionality - very important for Oracle EBS customers. Pure play OBIEE implementers will lack the efficiency in requirements collection, ETL mapping and data validation against ERPs
- ❑ Flexible Pricing Models

Q & A